

CHRISTOPHER SOARES

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Recently graduated as Software Engineer with proven expertise in sales looking for a Frontend Developer position in the Frankfurt area where I can apply both my software engineering and leadership skills.

Problem Solving | Leadership | Proactive | Communicative | Adaptability | Creativity | Software Design | Responsible | Curious

Skills

Advanced in CSS, HTML, JavaScript, Node.js, Express, and Python

Competent AWS, SQL, MongoDB, Git, React.js, Agile, Ember.js

Languages Portuguese(Native), English(Fluent), Spanish(Intermediate)

Work Experience

Deloitte

Solution Analyst

- Developed templates, scripts and programmed in a cloud environment.
- Provided support for networking, compute infrastructure (servers, databases, firewalls, load balancers), and developed/deployed/maintained cloud solutions in virtualized environments.
- Provided system administration tasks for ERP applications and Cloud platforms. Assisted with troubleshooting technical issues.

Gilbert, AZ, USA
Jan 2022 - Present

One-Click Services

Front-End Developer and BusinessAnalyst

- Designed, built, and maintained the company's website using WordPress and Elementor.
- Created high-converting landing pages that generated \$170,000 annual revenue.
- Organized the customer satisfaction team and created the inbound pitch that reduced in 60% the cancellation rate.

Draper, UT, USA
Aug 2020 - Jul 2021

Vivint Smart Home

Senior Sales Pro

- Converted 16% of cold leads generated by partners by utilizing my own method of lead organization and follow up, closing 35% more sales than the average sales rep, the all-time record for the cross-sales department.
- Generated \$377,268 in revenue with the addition of new customers between April 2019 and April 2020.
- Awarded Rookie of the Year 2020 for leading sales rank in the Cross-Sales Department for 9 straight months.

Provo, UT, USA
Apr 2019 - Apr 2020

Experimental Learning Projects

Ecommerce App | BYU Idaho

Solo Contributor - 60 hours

- Engineered full-stack Express framework using Node.js and MongoDB.
- Built Model-View-Controller architecture using modularization to support clean code and development style.

Sep 2021 - Oct 2021

Education

Brigham Young University-Idaho - GPA 3.9

Bachelor of Science in Software Engineering

- Data Structures | Web Backend and Frontend Development

Minor

- Web Development

Dec 2021
Rexburg, ID, USA